



GLOBAL LEADERSHIP & COACHING WORKSHOP



A **3 day experiential learning program** which will help you reframe your thinking, as you tackle your leadership challenges and thrive at your physical, emotional, mental and spiritual levels.*

24,25,26
JULY 2019



CHENNAI,
INDIA

*An experiential learning program which will help you with *Deliberate Practice Support (DPS)*

HOW IS THIS WORKSHOP DIFFERENT?

OUR DIFFERENTIATORS...

A research by Mckinsey (*Mckinsey Quarterly*) states **4 Reasons for Leadership Development and Training Program to Fail-**

**OVERLOOKING
CONTENT**

**DECOUPLING
REFLECTION FROM
REAL WORK**

**UNDER-ESTIMATING
MINDSETS**

**FAILING TO
MEASURE RESULTS**

GLOBAL LEADERSHIP AND COACHING WORKSHOP HAS STRIVED TO OVERCOME THESE ISSUES THROUGH:

Quality of **Pework and Assessments** that work to distill the essence of each attendee's needs and context to their Leadership Challenges (from various stakeholders and the individuals themselves). Every module of the program ensures maximum relatedness to the individual's context for his current development and future growth.

1



2

Straight from the start to the post program support, the program is structured so as to tackle the **real time challenges of the leaders**. This approach has ensured maximum application of learning post program.

“

In my aquaculture operation, we are stuck in the day to day of what needs to be done. We firefight on a daily basis. I never had the chance to reflect or take a helicopter view and try to rationalize people's behaviour and the weaknesses in the organization. This 3 day workshop really enlightened me from that perspective – there is a science behind management.

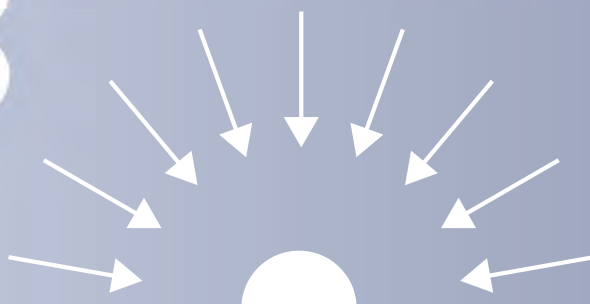
Eng. Ahmad Alballee

Managing Director, National Aquaculture Group,
Saudi Arabia



The program has a strong focus on behaviour changes by leveraging the transformative power of coaching. Having been developed by practitioners, business leaders and Master Certified coaches, this program is built with the **focus on how leaders can change behaviours/ mindsets**, to achieve their desired goals and potential. The mix of various levels of coaching during the program, and **post program for 6 months** lends a beautiful support for the leaders to gain maximum benefits and tap into the depths of diversity in the group.

3



Schedule the time to speak with the Global Leadership team

📞 +91 8754438966

✉ kavitha@globalcoachinglab.com



4

We **track the leader's journey for a period of 6 months** and have touch points at intervals to help track their progress and provide the right levels of expert support to help them achieve their desired goals.

“

I think the best decision I took was to come to this workshop. Life is like a race, and you start with On Your Marks, Get Set and then Go. For the longest time I would feel I'm still on Get Set. What I'm taking away from this workshop is that today my GO starts! ”



Monisha Dewan

CEO & Founder – Everything Sales

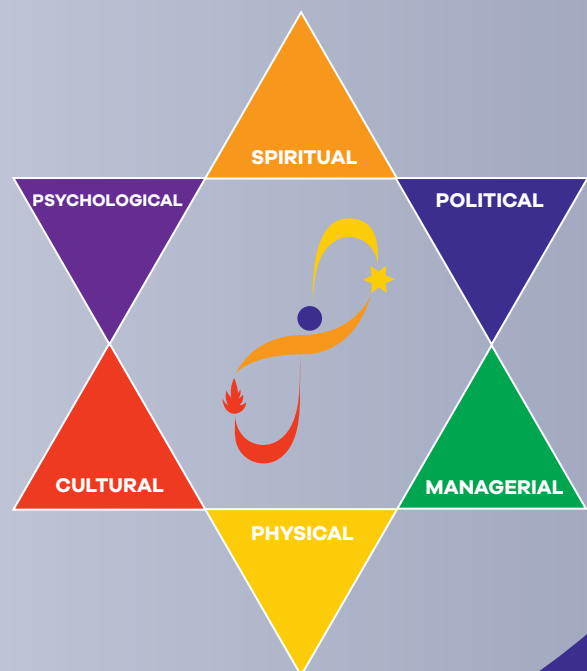
WHY DO YOU NEED THIS WORKSHOP?

SOME POWERFUL REASONS TO CONSIDER....



WHAT YOU KNOW NOW IS INSUFFICIENT TO CATAPULT YOU INTO THE FUTURE

Leaders are now discovering that their knowledge and skills that enabled them to become leaders, are no longer sufficient to address the complex challenges facing them today and in the future. Leaders need more knowledge, better skills, and more effective behaviors that can transform their leadership for the 21st century.



6 DIFFERENT PERSPECTIVES TO REFRAME YOUR THINKING

Leaders are lacking the perspicuity of a simple leadership framework – this denies them the opportunity to address complex challenges with perspicacity. Leaders need a simple, yet sophisticated model, that provides them with multiple perspectives, enabling them to generate better choices for their decision making.

GIVEN THE DYNAMIC BUSINESS ENVIRONMENT THAT LEADERS ARE IN, WE BELIEVE, AN interconnected and a multi-perspective approach is necessary now, for leaders to discover and develop a broader set of skills, competencies and behaviours needed to navigate a fast- changing VUCA* and SMACASB* environment. When this new approach is aided by expert facilitation, the potential for blended learning, and opportunities for peer coaching; the possibilities for positive change in leaders are multiplied.

**VUCA (Volatile, Uncertain, Complex, Ambiguous)*

SMACASB (Social, Mobile, Analytics, Cloud, Artificial Intelligence, Security and Blockchain)

HOW WILL WE RUN THIS WORKSHOP?



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TIMELINE

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1

PREWORK – Failing to measure, is planning to fail!

Setting up measurement metrics. Your preparation phase comes with your internal reflections, and your stakeholders in your work and life. They add the additional perspective to help you build your measureable results.

2

YOUR LEADERSHIP CHALLENGE

Looking at your leadership challenge, keeping your context in the centre as a fulcrum as you weave the 6 perspectives around it

3

Your 6 months journey post program from Unconscious incompetence to unconscious competence! We have build in 3 security checkpoints into the program to help you not drop the ball on your learnings

4

ACCOUNTABILITY PARTNER

You will identify an accountability partner at the program. You will both set a rhythm of communication and peer coach each other as you work through your challenges

We recommend you connect for 6 months

5

1:1 COACHING

These 1:1 Coaching sessions with your assigned coach are meant for you to land your learnings post program

1 session/month for 3 months

6

COMMUNITY SUPPORT

Connect with the larger Global Leadership and Coaching community over scheduled community calls once in 2 months. Be part of the GLACS Alumni group to receive Leadership Insights and Impact stories from the field

You could be a **CxO, Manager of managers, Independent Professional, SME, Startup, Entrepreneur, Executive Coach, Innovation and Thinking Expert**

OUR FACILITATORS AND CONTRIBUTORS



**VENKATARAMAN
SUBRAMANYAN**
Lead facilitator and
master coach

*How are you tapping into your
multiple intelligences to make
you the leader you could be?*



**SRIVIDHAR
RAMANATHAN**
Innovation and
Design Thinking
Expert



**SRIPRIYAA
VENKATARAMAN**
Program design
and execution

Acknowledgements



UDAYA SRI KATNENI
Physical Expert



ASHRITA KESHAV
Dance Expert



**PROFESSOR
PHILIPPE ROSINSKI MCC**
Author of **Coaching
Across Cultures** and
**Global Coaching-
Foundation for this
leadership program**



**Executive Coaches
supporting the program**



**RAMAKRISHNAN
SUNDERESAN**



**CAPTAIN
RAGHURAM**

“A provocative, exciting, and wise book! Rosinski’s work draws on a well-presented range of material, from psychology to medicine, economics to physics, philosophy to mysticism, and beyond- and challenges us to open up to new ways of thinking. He presents well written business coaching cases and examines how embracing multiple perspectives will enhance our coaching and enable our clients to become more effective.”
-Prof. Carol Kauffman, Harvard Medical School; director, Institute of Coaching



Sunil Munshi

CEO Denave, India

It's not all about you, its about your ecosystem – how do you go back and implement these learnings, these insights within the teams that you are managing and trying to share those insights ensuring all people around you start following those. Ensuring physical wellness for you and your team in of paramount importance. And its not only about fitness, but the wellness of your mind, body, and soul.”

FACILITATOR PROFILE



VENKATARAMAN SUBRAMANYAN Lead Facilitator and Master Coach

Venkat is an experienced business leader, facilitator and coach and delights in the joy of making others great. His strong communication, presentation, and coaching skills inspire individuals and teams to uplift their aspirations, to realize their true potential.

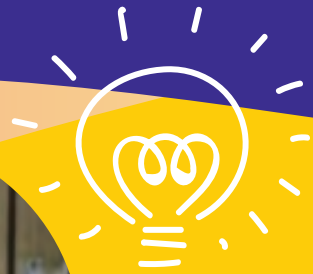
His clients respect him for his utmost honesty and integrity, his passion for excellence, his ability to ask hard questions in a soft way, and on helping them think critically, so that they could execute with rigor and compassion.

His vast experience across Asia in a variety of leadership roles helps him tailor his engagements across cultures. He is currently leading several engagements in areas of Global Leadership Development, Execution Excellence, Sales Leadership, Women Leadership, Group Coaching and Executive Coaching.

Venkat is the Founder and Director of Tripura Multinational, an organization dedicated to driving Sales Excellence within organizations, building an Integrated Educational Institution, and Tripura Foundation to serve the under-privileged through the power of Education. As a Sales 3.0 facilitator and sales coach, Venkat engages in capability building around deal coaching, partner sales management, account management, and pipeline management. Through these engagements, he has generated over US\$3 Billion in net new opportunities, and helped develop deal strategies for multiple deals ranging from \$100K to over US\$40M. His Deal Qualification framework has also been adopted as a Global Standard by organizations, and implemented as part of their Global CRM. Venkat is an experienced coach, and uses his coaching and training skills to coach CxOs, Partners, directors and managers at many Fortune 500 Companies. He has over 1000 coaching hours over the past 36 months – split as 30% on individual coaching, and 70% on Group coaching. He has had the privilege to coach leaders from over twenty nationalities across the Globe. With 25 years of experience in the IT industry, Venkat has had a strong and successful career at Microsoft for over 13 years, in multiple roles, culminating as the COO for their Enterprise and Partner Business. Venkat, and his wife, Sripriyaa live in Singapore and delight in the opportunities to make others great!!

***Their vision is to Touch and Transform a million lives by 2020
and a billion lives by 2030.***

EXPERT CONTRIBUTOR PROFILE



SRIDHAR RAMANATHAN
Innovation and Design
Thinking Expert



Sridhar is an Innovation Facilitator, Consultant & Coach with a mission to help people who want to think differently and do things better. He helps them choose the right challenges, generate alternative ideas, select those ideas smartly and then develop them into powerful implementable solutions.

Sridhar is valued for his work because of his expertise, experience, commitment to delivering results. Others believe his strengths lie in his ability to help people articulate their problem and find the correct pathways leading to the potential solutions. Many find his sessions invigorating.

With 25 years of experience working at Ogilvy & Mather- a creative agency, Sridhar leverages his creative thinking abilities to help people develop new mind connections. He understands that in their daily routines most people tend to lay emphasis on their 'left brain thinking'. By stimulating the mind, they are then able to look at challenges from various other perspectives! He continues to experiment with new ways of thinking and generating ideas and loves to share his techniques through workshops, contributing to publications, TEDx talks, anchoring a TV show and even developing an app!



EXPERT CONTRIBUTOR PROFILE



ASHRITA KESHAV Dance Expert

Ashrita Keshav completed her Master's in Counselling Psychology and works as a child counselor with a reputed psychologist in Chennai.

She discovered a latent passion for Kuchipudi under her Gurus Shri Kishore and Smt Padmavani Mosalikanti. She has had the privilege of performing in nearly all the popular sabhas and part from being a solo performer,

she has been a part of many group productions as well. She teaches in her Guru's dance school and also runs short interactive workshops on understanding rhythm and dance, for expats and children showcasing how dance is an extension of everyday life! A 'B' grade artiste of Doordarshan Chennai, she received the "She" Award from Viswa & Devji and WE magazine, in 2018, for her achievement in Dance.

Ashrita strives to achieve a balance between marriage and dance and home, in that order, but hopes to continue her voyage of self-discovery through dance as a passion and service of children through her profession.



UDAYA SRI KATNENI Physical Expert

"The greatest folly is to sacrifice health, for any other kind of happiness."
- Arthur Schopenhauer

Udaya Sri Katneni started her career as a yoga instructor at Sivananda Yoga in 2006. Her extensive experience include organising yoga teacher training programme around the world while also successfully running her own private yoga studio. As a teacher and practioner, she feels that yoga makes the body very light and removes both mental and physical chronic ailments. She also believes that it builds physical strength and brings mental clarity.



SOME CLIENTS WHO HAVE BENEFITTED FROM THIS PROGRAM IN THE PAST



How can you give yourself the permission to powerfully bridge the gap between your latest potential and your larger life purpose?

Take action now!

**Join us at the Global Leadership and Coaching Workshop
on July 24, 25 and 26, 2019.
See you in Chennai!**

Enjoy early
bird pricing till
31st May 2019!

Schedule the time to speak with the
Global Leadership team

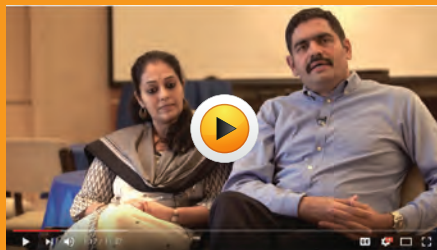
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**TO HAVE A PREVIEW OF WHAT WOULD BE EXPERIENCE IN THE
WORKSHOP – View these videos**



GLACS 2016



GLACS 2015



GLACS 2014